

07_01_Local Sales Manager (w/m/d)

SENTECH Instruments located in Berlin is a globally active company with a very strong market position in thin film metrology such as ellipsometers and reflectometers, and plasma process technology, such as plasma etching and deposition systems. SENTECH in Krailling near Munich is the sales company for SENTECH Instruments.

SENTECH is looking for a qualified sales-oriented engineer for our sales team. Our new colleague shall be responsible as local sales manager for a specified territory in Germany, Benelux, and Scandinavia. The sales engineer is working within a team of highly skilled professionals and with close collaboration to the global sales team and the development groups in the company. Knowledge in semiconductor thin film processing is mandatory and experience in selling capital equipment is advantageous.

Job description:

- Responsibility for all sales activities in his/her territory
- Active customer communication and visiting for allocating new sales projects and following reference customers
- Participation in national and international conferences, trade shows, and events
- Close collaboration with our applications team and our technical service team
- Office is located in Berlin or Munich (Krailling)

Your qualifications / position requirements:

- Master degree or PHD in Physics, Materials Science or related disciplines
- Knowledge in semiconductor thin film technology, nanotechnology and related fields advantageous
- Experience in the equipment industry, preferably with metrology and/or plasma products advantageous
- Strong analytical and problem solving skills
- Good written and oral communications skills in German and English, additional skills in French are preferable

What we offer:

- We offer a job with challenging tasks and technical approach in a dynamically growing, owner-managed company
- You will work in an international team, which is characterized by strong cooperation and teamwork in a modern workspace
- Flexible working hours make it easy to keep your work-life-balance

Are you interested? Please, send your application materials including your curriculum vitae with the **application number 70_01** via e-mail to:

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